

# Networks by Wireless Public Sector Proposition Document

## Generic Information

Public sector organisations today face increased challenges as more services are deployed over their Wide Area Network. End users are demanding increased bandwidth while budgets are constrained targeting reduced ongoing revenues. NbW has helped many Public Sector Organisations tackle these issues by;

- Reducing ongoing revenues
- Increasing bandwidth to satisfy new applications and services requiring faster upload / download speeds
- Creating a flexible architecture allowing the network to grow organically with clear upgrade paths

Networks by Wireless is an accredited supplier under the OGCBuying.solutions framework agreement, following a successful competitive procurement process run by OGCBuying.solutions, which conforms & is compliant with EU Directives.

The OGCBuying.solutions framework agreement allows customers throughout the public sector to place orders with Networks by Wireless under standard terms and conditions of the agreement without the lengthy or costly tender process.



## Business Issues

ICT departments have the responsibility to provide fast, reliable & secure broadband connections, meeting the demand from its organisation to deliver new services as required.

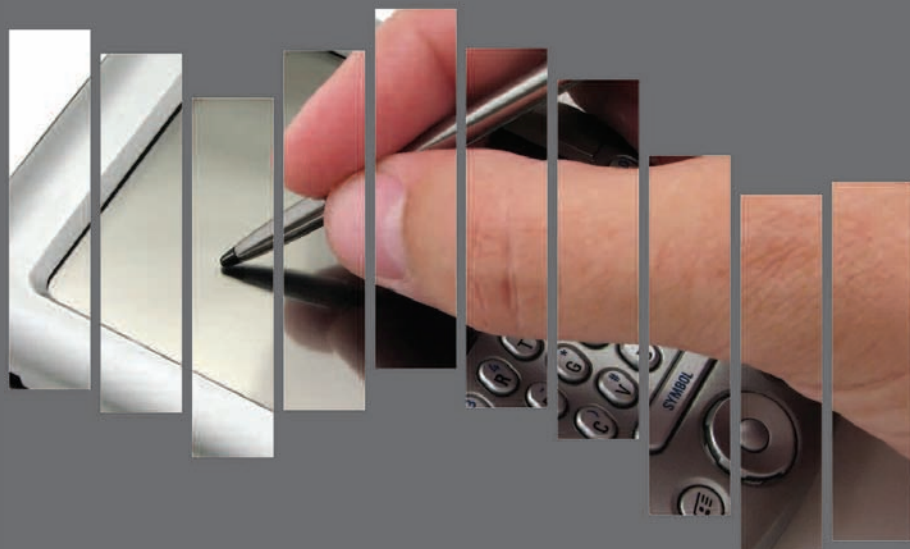
The challenge for ICT departments is delivering these services against a backdrop of heavily constrained budgets from Central Government which often focus on cutting costs without sacrificing service quality.

Deploying a wireless network can reduce network revenues and give WAN ownership to the ICT department enabling Public Organisations to hit budgetary targets and also meet the increased demand as more and more services are deployed across its network.

## Wireless Solutions

Networks by Wireless are able to provide solutions to the Public Sector that;

- Offer significantly reduced ongoing revenues while providing enhanced services
- Provide increased WAN resilience for business continuity
- Offer ownership of assets vs. a leased type solution
- Offer dedicated bandwidth rather than “contended solutions”
- Offer secure recognised government security levels
- Offer a truly flexible architecture that can be managed by the organisation



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